

Role Description

General information

Title:	Senior Industry Development Advisor (Wine, Grains, Livestock, Horticulture, Emerging Industries)	Classification:	ASO7
Division:	Industry, Strategy and Partnerships	Branch:	Industry Partnerships and Intelligence
Type of Appointment:	Ongoing	Hours of Duty:	37.5 hours per week
		Location:	PIRSA Head Office, Adelaide CBD

About us

South Australia is internationally recognised for the quality of its agriculture, food and wine. Our regions are the backbone of our state and the economic powerhouse that drives prosperity for all South Australians. The Department of Primary Industries and Regions (PIRSA) is a key economic development agency working in partnership with our primary industries, regional stakeholders and across all levels of government to advance the prosperity and sustainability of South Australia's primary industries and regional communities.

We are a passionate team of around 800 people working across metropolitan and regional South Australia to develop and protect our state's regions and food, wine, aquaculture, fisheries, forestry, grains, livestock, dairy and horticulture industries.

Purpose

The Senior Industry Development Advisor is part of the Industry Partnerships and Intelligence team with the Industry, Strategy and Partnerships Division.

The Industry, Strategy and Partnerships Division aims to grow the economic contribution of primary industries and agribusinesses through a market-driven approach to industry development. The position engages with all levels of government and industry, as well as the broader community, to develop strategies, policies and projects that support the state's economy and jobs. Through the position's strong industry networks, they will identify and facilitate actions to support industry and build its capability and increase its productivity. The position uses evidence-based policymaking principles across our work, including harnessing and analysing data and market insights to contribute to PIRSA-wide, state and national policies.

The Senior Industry Development Advisor works closely with the wine and other industry organisations, businesses and across Government and PIRSA to gather and analyse industry intelligence to identify challenges and opportunities; provide advice on current topical and strategic issues facing our key agricultural sectors; contribute to and deliver PIRSA and broader government projects for our industry sectors addressing productivity, innovation and capability development; and provide advice and assistance to enable our industries to meet technical market access requirements.

Key Accountabilities

- Emerging industry needs and priorities, and potential developments and projects, are identified, analysed, responded to and actioned, with the broader PIRSA strategic context.
- Industry intelligence is gathered and analysed to identify challenges and opportunities.
- Specific priority projects and initiatives, which will contribute to the economic growth of our industries, are developed, approved, and successfully implemented. Productivity, innovation and capability development are a focus and a range of associated issues and risks relating to industry development, biosecurity and market development are identified, negotiated and managed.
- The role leads in industry engagement in relation to sector specific Primary Industry Funding Schemes and liaises with the PIRSA PIFS administrative support in relation to management of the specific funds.
- Leadership is delivered for effectively driving input from team members and other key stakeholders into priority projects and initiatives, and the progress, highlights and outcomes of these projects are effectively communicated to PIRSA and industry stakeholders.
- High level strategic relationships are managed with state and national industry stakeholders, including the delivery of state government representation on relevant committees and councils.
- Constructive and collaborative relationships with key stakeholders are created, managed and maintained within the Division and PIRSA, across government and across industry to ensure that useful linkages are identified and facilitated to maximize the achievement of industry growth.

Key Deliverables / Results

- Represent PIRSA on intra/interstate professional working parties as required.
- High level briefings, advice and reports are researched, developed and delivered, and timely and politically sensitive responses to Ministerial correspondence are developed as required.
- Advice and assistance is provided to enable our industries to meet technical market access requirements

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	<ul style="list-style-type: none"> Actively contributes to the business planning for the Team and Division and the continuous improvement of administrative processes.
Relationships	
<ul style="list-style-type: none"> Role reports to the General Manager, Industry Partnerships and Intelligence Close relationships with other PIRSA Divisions, other government departments and key stakeholders 	<ul style="list-style-type: none"> Works closely with the Executive Assistants situated in the Executive Directors office Works with other Corporate Services leaders and managers
Requirements	
<ul style="list-style-type: none"> Possession of a current driver's licence and willingness to drive Out of hours work and inter / intrastate travel may be required. You acknowledge your work, health and safety obligations and our expectations 	Qualifications
	<ul style="list-style-type: none"> Essential: NIL

Capabilities

Capability	Behaviours
<p>Professional & Technical Knowledge</p> <p>Demonstrates expert knowledge in all facets of business and strategy functions with expert knowledge in specific areas such as strategic planning, continuous improvement, finance, records management, mail, fleet and other business support systems and processes. Demonstrated knowledge in freedom of information processes.</p>	<ul style="list-style-type: none"> Maintains high level and up-to-date knowledge of the industry development opportunities and challenges for South Australia's primary industries and agribusinesses, in particular one or more of the South Australian Wine, Grains, Livestock, Horticulture, Emerging Industries Applies extensive and in-depth knowledge of the major issues, trends and developments for agribusiness sectors to achieve program and project outcomes. Uses initiative and shows high levels of technical/professional competence when developing and implementing strategic projects and activities and provides advice to support decision making. Applies high level project management capabilities.
<p>Analytical Thinking</p> <p>Quickly and confidently weighs up information, identifies pertinent issues and assesses the broader implications of conclusions.</p>	<ul style="list-style-type: none"> Assimilates, interprets & summarises large amounts of complex information, draws logical conclusions and assesses broad impact. Analyses and explains complex information to others in a meaningful and clear manner. Quickly perceives the implications of information and makes strategic judgments based upon this.
<p>Collaborative Approach</p> <p>Uses high level facilitation skills in bringing diverse people and agendas together; communications issues and decisions in ways that foster maximum ownership and minimum resistance.</p>	<ul style="list-style-type: none"> Employs astute political judgement to involve all relevant stakeholders in developing processes to meet multiple agendas. Develops shared goals and objectives with stakeholders who have diverse perspectives on an issue. Proactively keeps stakeholders informed about all relevant issues. Relevant sector specific knowledge and networks exist or can be quickly developed.
<p>Strategic Focus</p>	<ul style="list-style-type: none"> Turns strategic directions and imperatives into actionable plans.

Updated on 23 December 2024

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<p>Maintains clear sense of strategic direction within national, state and local political contexts and persistently builds and sustains momentum and direction in an environment of ongoing change.</p>	<ul style="list-style-type: none"> • Demonstrates clear understanding of the organisation's strategic plan and strategic objectives and can identify and articulate their own deliverables within the agency's broader context. • Maintains strategic focus in a high-pressure environment with multiple deadlines and political and financial constraints.
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HRMS No:	M26906	ANZCO Code:	Objective ID:	
Delegate Approval:	Executive Director, Industry Strategy and Partnerships		Date:	5/12/2024
Approved and Classified by People and Culture:				